H A R P E R R U S S O

+123-456-7890 · hello@reallygreatsite.com · @reallygreatsite 123 Anywhere St., Any City, ST 12345

# BUSINESS OPERATIONS MANAGER

I am a proficient Business Operations Manager with a strong focus on achieving outcomes, possessing notable expertise in media management and assuming leadership responsibilities. I have demonstrated exceptional leadership capabilities while overseeing and directing media operations in North America and the APAC region. I have a proven track record of enhancing team performance, fostering customer loyalty, and cultivating collaborative alliances with internal and external stakeholders.

P&L Management Business Development Strategic Planning

# STRENGTHS AND EXPERTISE

Financial Reporting Negotiation Skills

Client Relationship Management

Team Leadership Communication Operations Management

**Ginyard International Co. Operations Manager**

# PROFESSIONAL EXPERIENCE

**October 2019 - Present**

Demonstrated exceptional leadership by overseeing nationwide operations, resulting in a phenomenal growth rate of 120% within two years. Played a pivotal role in spearheading the conception and execution of subscription video-on-demand over-the-top streaming products.

Accomplishments:

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**Giggling Platypus Co.**

**Business Development Manager**

**August 2017 - September 2019**

Drove the organisation to remarkable achievements, realising an exceptional growth rate of 180% over two years. Proactively identified solutions to enhance the sales team's capabilities.

Accomplishments:

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**Arowwai Industries Operations Manager**

**February 2016 - July 2017**

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**Aldenaire & Partners**

**Sales and Client Relationship Manager**

**January 2012 - February 2016**

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# EDUCATION

**Warner & Spencer**

Graduate Diploma in Business Administration

**Warner & Spencer**

Bachelor of Business (Honours)

**Larana, Inc.**

Graduate Certificate in Human Resource Management

References are available on request.